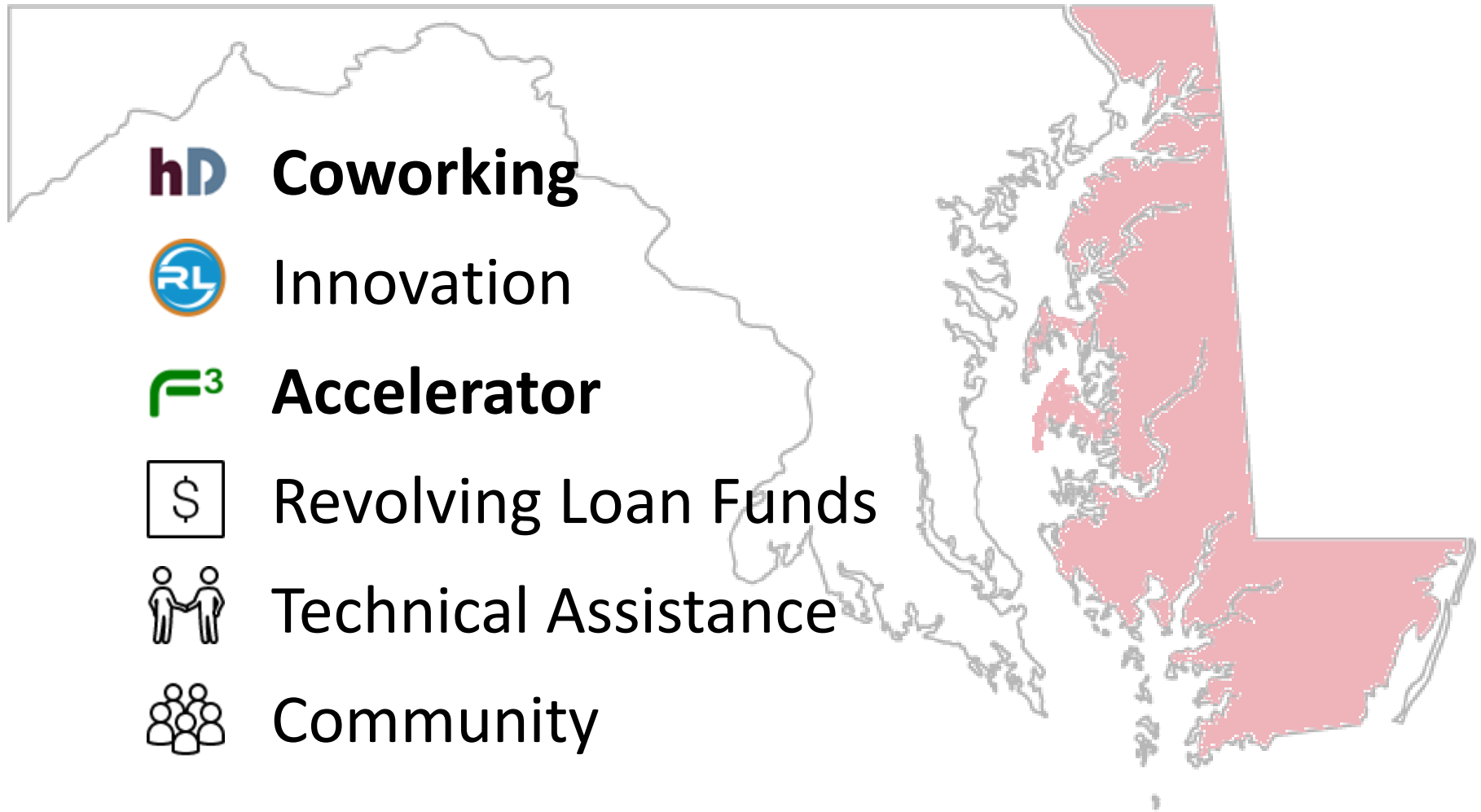


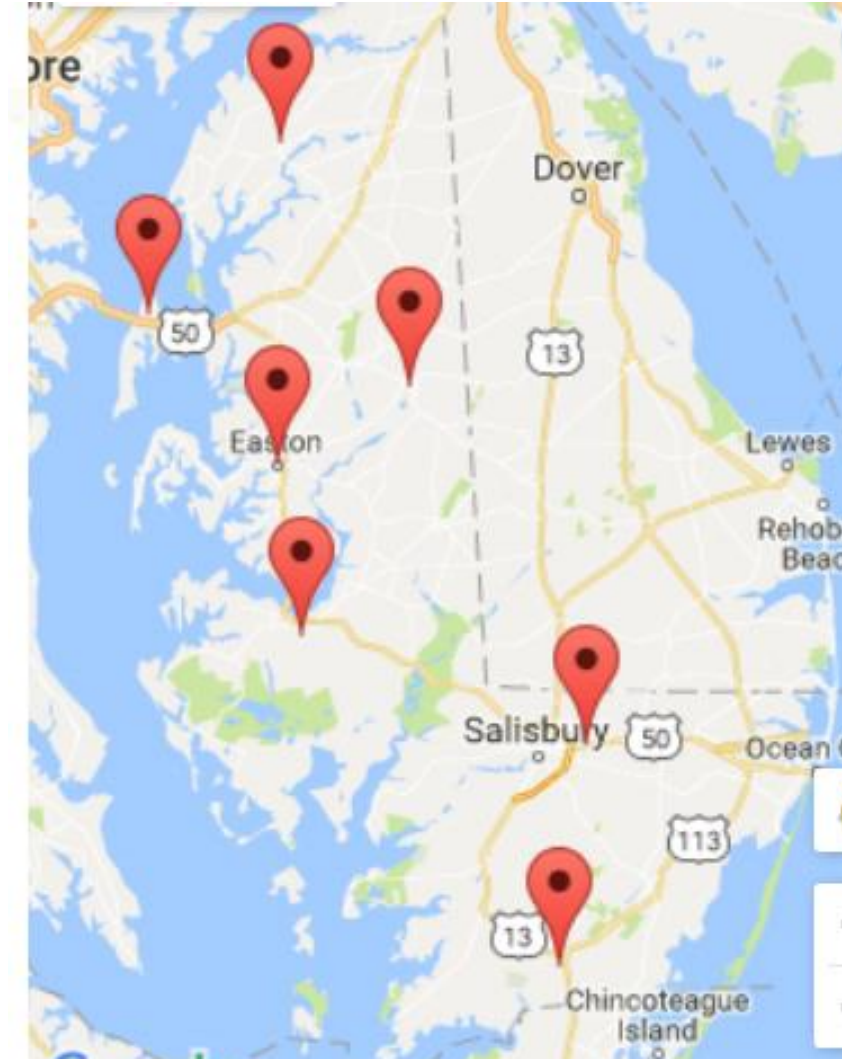
Eastern Shore Entrepreneurship Center



hotDesks

Coworking Spaces

- 7 Locations
- Shared Environments
- Self-Managed
- Conference Rooms
- 100MB to 1GB Wifi
- Reciprocity



hotDesks

Community

- Networking & Meetups
- Programs , Events & Training
- Mentors & Coaches
- Investors
- Capital & Funding
- Statewide Ecosystem





Viewing Agriculture and Seafood Through the Lens of **Innovation and Technology**



Agritech

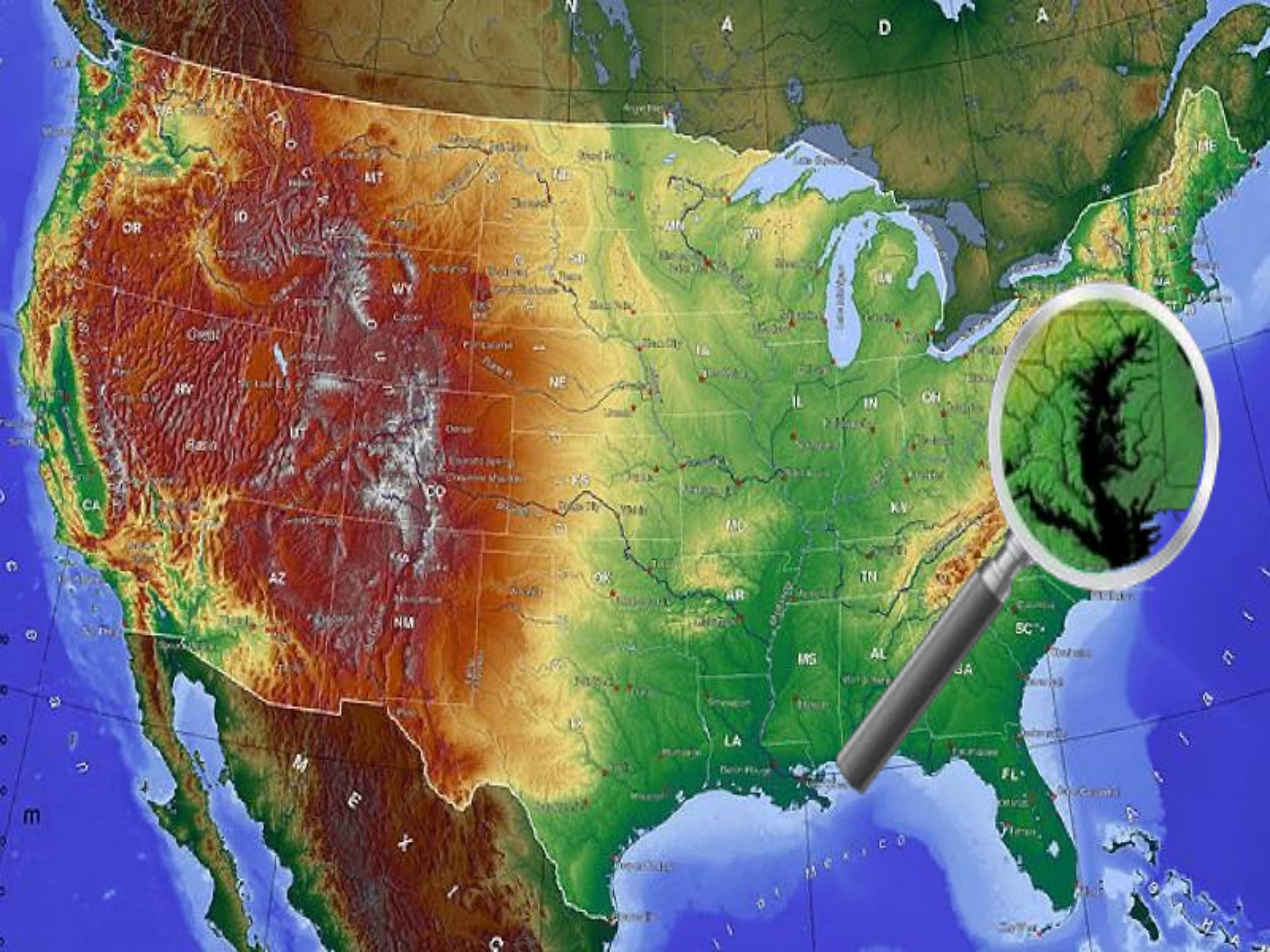


Aquatech



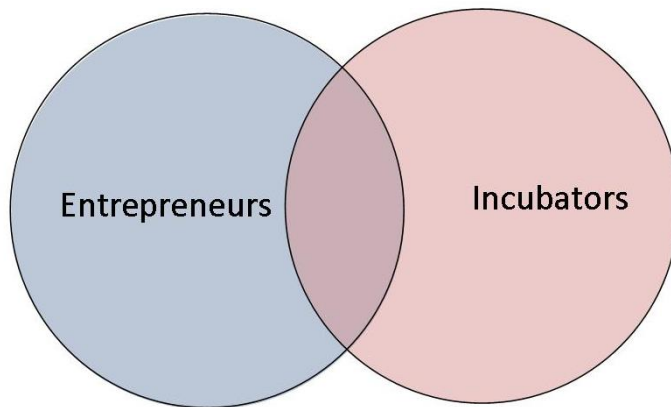
Envirotech





Entrepreneur and Startup Process

Entrepreneur-Led

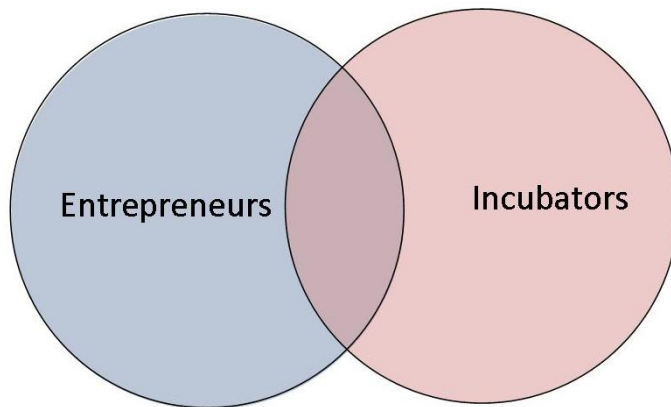


Validation Questions:

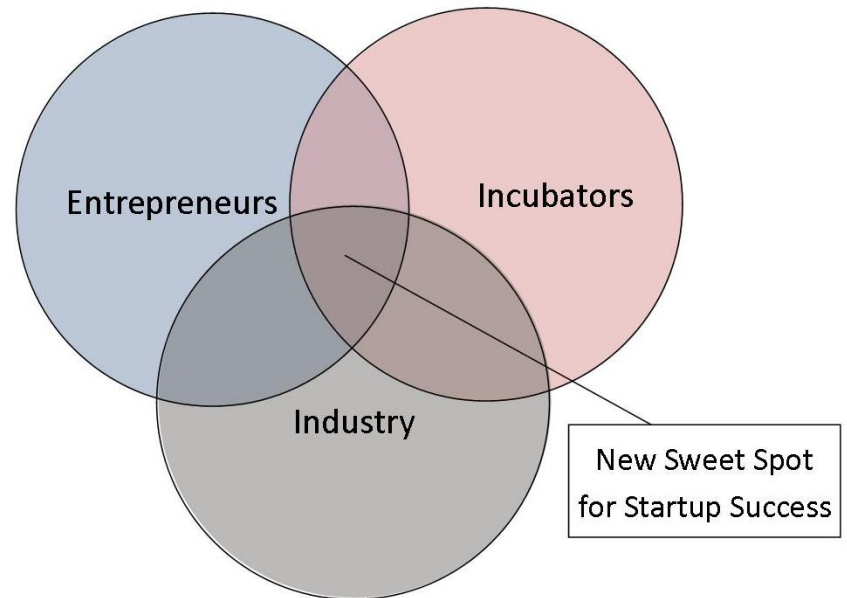
- Have I solved a problem?
- Is there a market?
- Are there customers?
- What is my Value Proposition?

Entrepreneur and Startup Process

Entrepreneur-Led



Industry-Led



A Statewide Initiative



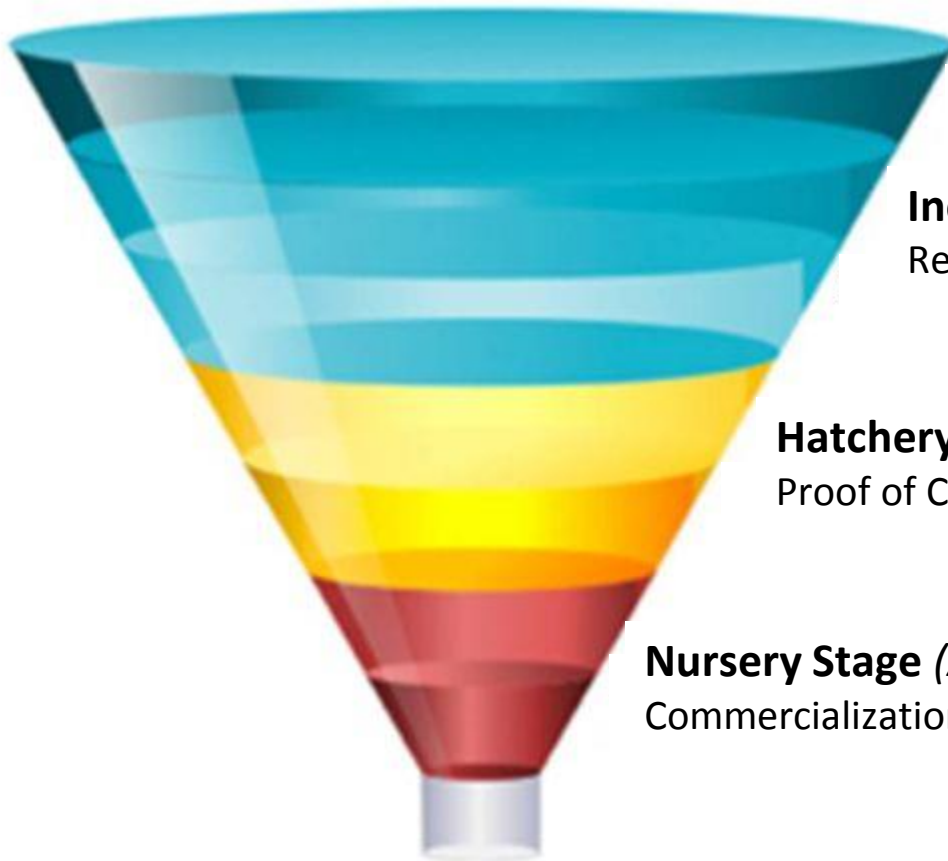
F³ TECH

Farm • Fish • Food



**Positioning Maryland
as a nationally-recognized leader
in Agriculture, Aquaculture, and
Environmental Technologies**

F³ TECH accelerator program



Incubator Stage (*Challenge Events*)
Real World Problems and Solutions

Hatchery Stage (*Pre-Accelerator*)
Proof of Concept

Nursery Stage (*Accelerator*)
Commercialization Planning

Commercialization & Scalable Startups
Executing the Plan

F³ TECH symposium

Thursday, Nov 2, 2017
Chesapeake College
9:30am – 3:30pm

- One-day events each quarter
- Broad outreach among entrepreneurs, innovators, farmers, watermen, environmentalists, industry, investors, service providers, government agencies, and academic and research institutions
- Advance awareness and open dialogue with stakeholders
- Foster partnerships and relationships
- Create a shared understanding of what market and industry needs
- Explore opportunities for creating value and impact
- Become an ongoing tool for sustaining and growing F³ Tech

F³ TECH symposium

- Tracking & Tracing
- Acceleration in Technology
- Big Data
- Biologicals
- Augmented Reality
- Soil Health
- Strategic Decisions and Exploring Alternatives
- Higher Protein Content
- Meat Consumption Shift
- Biotechnology Strategy Evolves

Opportunities for Innovation

Multi- Disciplinary

- Agriculture & Husbandry
- Fisheries & Aquaculture
- Value-Added Products
- Tillage
- Irrigation
- Fertilizing
- Harvesting
- Greenhouses
- Processing
- Distribution
- Intermodal
- Supply Chain Efficiency
- Packaging
- Labeling
- Safety
- Quality Control
- Nutrition
- Resource Management
- Precision Agriculture
- Sensors
- GIS
- UV/Drones
- Animal RFID Tags
- Apps & Software
- Machinery
- Research & Development
- Agriceuticals
- Agrichemicals
- Food Science
- Waste Management
- Biomass Fuels/Renewable Energy
- GMO
- Organic
- Traceability
- Inventory
- Animal Feed
- Forestry
- Environmental Impact



Eastern Shore
Entrepreneurship Center

Q & A

hotDesks.org

F3Tech.org